

Discover the innovative **technology** for the **cruise industry**



Connectivity. Connect to more than 30 Cruise Lines integrated with us. Celebrity Cruises, Royal Caribbean, Costa, MSC, Carnival Cruise Line, Norwegian Cruise Line, and many more already rely on our technology.



Customer Journey. Build a complete Customer Journey with a focus on your key products and promotions.



Diversity. Get to know the technology developed for all distributors: OTA's, Wholesale and Retailer Travel Agencies, Tour Operators around the world.



Your rules. Tailor our booking engine to your business rules.



White label. Discover our white-label solutions for quick and easy implementation.



B2B, B2C and B2B2C solutions. Customize different sales channels for your clients.



Responsive Web Design. Enable the best user experience (UX) practices in the tourism industry for Desktop or Mobile.



Upgrade your sales. Add value to each sale by adding additional supplemental services and products.



Boost your strategy. Choose from a wide range of products and find the one that best suits your business.

Expand your product portfolio and boost your revenue with Juniper Cruises by IST

Contact us to request a demo



SCAN ME



The leading technology powering the cruise industry



Juniper Cruises by IST

Juniper Travel Technology, is a leader in providing **technological solutions** for the **tourism industry**. The acquisition of **IST** is part of Juniper's strategy to continue being the **leading company** in technological solutions for the travel industry. Therefore, Juniper adds to its portfolio the new division of **Juniper Cruises by IST** with the technology and experience of a highly specialized team with know-how on the **cruise industry** and its needs.


Juniper now offers its clients, in addition to the **cruise module** of the **Juniper Booking Engine**, IST's technological solutions. Among them, are **Juniper Fibos by IST**, **Juniper Fibos Contents by IST**, **Juniper Argo by IST** and **Juniper Total Partner by IST**.


More than 30 Cruise Lines have already submerged our technology to secure their business. How about you?


Juniper Fibos by IST




Juniper Fibos by IST gives you the flexibility of XML connections. You will be able to configure your solution according to your brand criteria, with your own flow and adapted to your internal systems. Connect directly to the major cruise lines and generate real-time bookings on their systems.

 Benefit from the repository of **Contents** and **Itineraries** from a single tool.

 Connect in real time with more than 30 Cruise Lines thanks to **XML integrations**.


 Manage **quotes** with prices, departures and category availability updated in real time.


 Modify the integral system and business model according to **conversion ratios**.


Juniper Fibos Contents by IST




Juniper Fibos Contents by IST provides you with visual and explanatory content of cruise lines, ships and ports through XML messaging, to improve your sales process. Save time and resources by freeing your team from the costly tasks of searching, sorting, uploading and updating visual and descriptive content for fleets, ports of embarkation and disembarkation, and calls. Juniper Fibos Contents by IST helps you improve your customers' experience.

 **Save time** and **resources** by avoiding manual mapping and searching.

 Receive **automatic updates** with fleet news, including new ships.


 Take **control of your content** and decide how it is presented on your application or website.


 Broaden your portfolio and **boost competitiveness** by adding new shipping lines to your offer.


Juniper Argo by IST




Juniper Argo by IST is the evolution from Juniper Cruise Browser by IST and Juniper Naveo by IST. Now you can **book and manage cruise sales** in both B2B and B2C modes with greater freedom and autonomy on your side. Access the catalog of cruise lines and manage it without depending on the supplier. This solution is supported by **Juniper Booking Engine** technology to enhance the sale of cruise products.

 Boost your **sales opportunities** and maximise your revenue with the cruise comparison functionality.

 Optimise your **booking flow** with a powerful fare comparison tool.

 Choose from a wide **variety of display templates** to suit your preferences.


 Manage your offers, CSS stylesheets, business rules and credentials to **ensure complete control**.


Juniper Total Partner by IST




Juniper Total Partner by IST is a platform with a responsive web design, suitable for B2C and B2B websites where both have a **Booking Engine** connected to the API of the Cruise Line through **Juniper Fibos by IST** technology.

 Manage **business rules**, rates, and reports via the **integrated Back Office**.

 Decide which rates will be visible in the booking process and include your **pre-negotiated rates** with the Cruise Lines.

 Offer online quotes, cabin assignment choice, **rate comparison** and daily reports.

 **Manage agencies** autonomously, control the registrations and cancellations, and modify commissions.